

OUR PROGRAMS

Diploma in Real Estate Agency

(R/0734/4/0033)(04/28)(MQA/FA8131)

The **Diploma in Real Estate Agency** is a professional qualification designed to train students to become **licensed, competent, and ethical real estate practitioners** in Malaysia. The program focuses on the **practical, legal, technical, and commercial aspects** of real estate transactions, equipping graduates with the knowledge and skills required to operate effectively as real estate agents, negotiators, and property advisors.

Unlike broader business or finance programs, this diploma is **highly industry-specific**, integrating real estate law, marketing, valuation, taxation, and agency practice into a cohesive curriculum aligned with the regulatory requirements of the Board of Valuers, Appraisers, Estate Agents and Property Managers (BOVAEP) and other relevant authorities in Malaysia.

CORE COURSES




YEAR 1

1. Principles Of Accounting
2. Building Technology
3. Introduction To Law
4. Principles & Practice Of Marketing
5. Principles Of Economics
6. Property Taxation.
7. Principles Of Property Investment & Valuation
8. Laws Relating To Property

YEAR 2

1. Building Maintenance And Service
2. Real Estate Agency Practice
3. Urban Planning
4. Land Economics
5. CPD Workshop
6. Project Paper

CAREER OPPORTUNITIES

- | | |
|--|---|
|  Real Estate Agent |  Property Negotiator |
|  Property Consultant |  Property Advisor |

APEL C COURSES

YEAR 1

1. Introduction To College
2. Critical Thinking Skills
3. Writing Skills
4. Presentation Skills
5. Organisational Behaviour

YEAR 2

1. Computer Application For Real Estate
2. Real Estate Statistics
3. Business Environment
4. Sales Management
5. Negotiation Skills

MPU SUBJECTS (COMPULSORY)

1. Philosophy and Current Issues
2. HELPS Awareness Campaign (Health, Environment, Lifestyle & Personal Skills)
3. Integrity and Anti-Corruption Course (KIAR)
4. Employability and Entrepreneurship / Bahasa Kebangsaan A